

Relaunch for Share & Save

May 2018



Later this month NWPD will be re-launching Share & Save as 'The Exchange' – an area on our website where Trusts can share their product switches and savings to give all Trusts the benefit of your hard work. We will also be regularly posting switches ourselves to hopefully give you all further opportunities to save.

What do we need from you? – we ask that you regularly search the site for areas that will be of benefit to your Trust and also regularly add your switches on there, it's really easy to do, just download the template from the website, populate your switches and

then upload – or you can email any changes over to nwpd.admin@lthtr.nhs.uk and we will do it for you. To get things started we would appreciate if you could each send us one switch from your stock/materials management team and one from your contracting/buying team.

What you will get from us – we will send out an e-mail every fortnight with a summary of recently added changes, we will also add switches on the site for you to help with your CIP

As you know, collaboration is one of the Carter metrics for all Trusts and this is a really easy way for you to be compliant so please join in and share the benefits.

NWPD to fund one place for HCSA Procurement Development Programme

NWPD has agreed to fund the cost of one place for this year's HCSA event which is taking place from Monday 8th October to Friday 12th October at Ettington Chase, Banbury Road, Ettington, Stratford-upon-Avon, CV37 7NZ.

Nominations should be based on an individuals' achievements over the last twelve months, over and above their day to day work e.g. specific project work, learning achievement etc.

Nomination forms can be obtained by emailing nwpd.admin@lthtr.nhs.uk and should be returned to Mick Guymer, via the same email address, for consideration by **Friday 8th June 2018**.

Savings details sent out to Trusts

We have recently sent emails out to all Trusts detailing potential direct & indirect products purchased via NHS Supply Chain. If you have not done so already please can you confirm, or decline the saving opportunity that was

sent to you. Lancashire Teaching Hospitals have been able to confirm a recurrent saving of £11,690.93, and Wirral University Hospitals Trust savings of over £7k



Meetings Calendar 2018

Heads of Procurement Meetings

Date	Time	Venue
24th May	09:30-16:00	The Mercure Haydock
6th September	09:30-16:00	The Mercure Haydock
11th December	09:30-16:00	The Mercure Haydock

Materials Managers Meetings

13th June	09:30-12:30	Wrightington Hospital, Boardroom
12th September	09:30-12:30	Wrightington Hospital, Boardroom
5th December	09:30-12:30	Wrightington Hospital, Boardroom

Operational Managers Meetings

10th July	09:30-15:30	Wrightington Hospital, Boardroom
15th November	09:30-15:30	Wrightington Hospital, Boardroom

Excellence in Supply Awards 2018

You can now apply for the Excellence in Supply Awards 2018 via our website.— www.nwprocurement.co.uk This year’s event will take place on 4th & 5th October at the Midland Hotel in Manchester and for the first time this event has been extended to include Trusts from the whole of the North of England. Get your entry in without delay, closing date for entries is 15th June 2018 — good luck!

Supplier Categories	NHS Categories
Acute Hospital Sector Award	NHS Supplier Engagement
Clinical Innovation Award	NHS Procurement Champion
Mental Health and Community Sector Award	NHS Procurement Rising Star
Non-Clinical Innovation Award	NHS Procurement Innovation
Patient Experience Award	
Small Business Award	
Support Services Award	
Sustainable Development Award	
Value Based Procurement Award (NEW!)	
Supplier of the Year	

Collaborative Procurement

Our discussions with Trusts across the North West region together with analysis we have carried out, have identified a number of categories that could create collaborative savings.

Waste Services - Domestic

Waste Services - Clinical

These are: Waste Services - Confidential

Orthopaedics

Laundry services

Interpreters

IV Cannula

Continence

Contrast Media

Travel Services

You should have already received an email and a spreadsheet for you to complete if you are interested in a collaborative exercise, if you have not please email keely.wenn@lthtr.nhs.uk

Once all information has been collated we will create a project plan to deliver these savings

To start these projects we have arranged conference calls with the Procurement Partners and would encourage you to join in, details will be sent to you via email.



Value Based Procurement

HILL DICKINSON


North West Procurement Development

 UNIVERSITY OF
LIVERPOOL

Value based procurement

An alternative approach to total cost reduction, improved efficiency and enhanced patient outcomes in the NHS

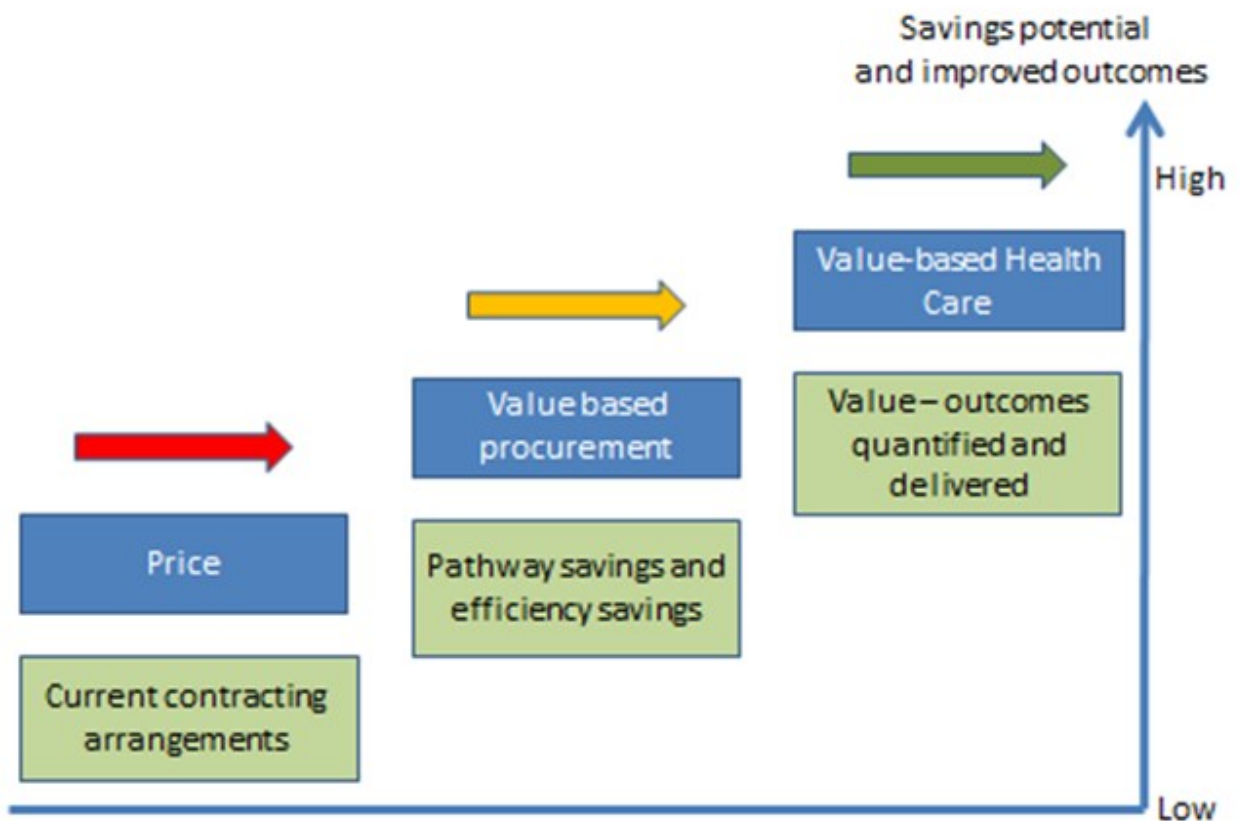
‘A framework for delivery’

Report by:

Brian Mangan FCIPS and Mike Ludbrook MCIPS
NHS North West Procurement Development

With contributions from:

Dr Thomas Kelley, ICHOM
Robert McGough, Hill Dickinson LLP
Dr Joanne Meehan, University of Liverpool



Value Based Procurement (VBP) is gaining interest both nationally and internationally. The latest report ,highlighting the benefits of adoption and a framework for delivery has been emailed to you and will also be available for download from our website.

To find out more and the support available to NWPD members please contact brian.a.mangan@wvl.nhs.uk

North West Procurement Development Team

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