



Our Update

Welcome to our December update

Well the end of the year is nearly here, and what a busy year 2018 has been for the NOE CPC team! Some key highlights from the year include; overall savings pipeline showing a saving of £8.1M YTD. As well as that we have 5250 catalogues provided and maintained, some of which have been migrating to NHS Supply Chain. We have also carried out 2601 catalogue updates.

Alongside this great work, we have also been carrying out work on our Hub Transformation Project. This project is now nearing completion with 85% of the permanent roles now filled, with the remaining few colleagues due to join us over December and January, with a skilled team of interim colleagues appointed to help bridge the gap in the meantime.

Work continues with the website development and again we are nearing completion and we estimate that this will go live in January 2019. This development has been planned to help ensure you can access all the most up to date and relevant information you need, faster and easier. These changes will also offer built-in support to help you with your more complex requirements.

Microsoft Teams has been trialled with the Yorkshire and Humber Cluster Group within the staffing arena and it has gone spectacularly well with great feedback being given. The

Teams dashboard has further capacity to allow trusts to view financial data all in one place, to better analyse and review to identify further areas of saving.

By February 2019 we will have commenced our Category Boards to allow trusts to have greater input into the strategic interests of NOE CPC workplans. Through these Boards you will have the opportunity to influence and lead NOE CPC to better meet your needs, whilst helping us to deliver on our mission of working together in collaboration. Get in touch with us if you would like to be involved or would like to nominate an advocate or champions to take part.

Alongside the Category Boards we have also developed a Members' Charter. This charter was shared with attendees at the November Members' Forum and following feedback changes have been made. These further changes will be shared with you all in due course.

As you can see, we have lots of new things planned for 2019 and we are extremely excited to welcome in the New Year with our enhanced service. So, from the whole team at NOE CPC we would like to wish you all a very happy holiday season and a wonderful New Year, we look forward to continuing working closely with you all.

Keith Rowley, Managing Director

December 2018

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Events

Forthcoming events are listed on page 5

Further details of all upcoming events can be found at: www.noecpc.nhs.uk/events

Get in touch

Got questions about this Update or NOE CPC?

Contact **Cathy Cockram, Head of Customer Relations and Marketing:**

cathy.cockram@noecpc.nhs.uk

Members' Forum

8th November 2018

On Thursday November 8th 2018, 28 delegates, representing 23 NOE CPC member organisations, joined us at The Source in Sheffield for the 20th edition of NOE CPC's bi-annual Members' Forum. For this event, we decided that rather than discuss the ongoing national developments in NHS procurement, we really wanted to focus on what NOE CPC will deliver to our members over the forthcoming months and years.

Following the traditional introduction from MD Keith Rowley, the agenda served to introduce the audience not only to new team members, but to new methods we are introducing to add value to the NOE CPC experience. Caroline Brash, NOE CPC's Training, Events and Business Development Manager, with the support of Rotherham NHS Foundation Trust's Head of Procurement Paul Ralston, introduced new developments in NOE CPC's training and events offering, and described the successful "Meet the Buyer Day" which NOE CPC facilitated for the South Yorkshire and Bassetlaw Integrated Care System's procurement workstream. Members were invited to talk to Caroline about their training requirements, and about how NOE CPC might help trusts to deliver events, whether this is internal procurement training for staff, or larger scale events to suppliers.

Our Communications and Marketing Manager, Juliet Moore, along with

Cathy Cockram, Head of Customer Relations, spoke to the membership about some of the improvements currently happening to our website, whilst Ian Andrews, our Director of Technical Services, and Joanne Barton, Senior Category Manager for HR and People, demonstrated how we are using Microsoft Teams to better engage across our membership, whilst Natalie Ledger introduced her new role as Procurement Operations Manager and our new streamlined methods of managing our procurement processes through a focused "Support-desk" team.

Two of our Technical Services team, Adam Taylor, Technical Services Manager and Joseph Speed, Systems and Process Analyst, gave details of initiatives and provided case studies around processes designed and delivered by that team to save our members time and effort, such as Process Refinement and Improvement, Bespoke Data Analysis, PPIB support and KPI and MI Analysis & Dashboards.

However, the key theme of the day was probably that of Category Development, and with that the need to establish Category Boards to really drive the procurement work NOE CPC delivers for you. Keith, along with Stephen Sercombe, our Director of Procurement, used their slots to reach out to the membership to seek support for the organisation's

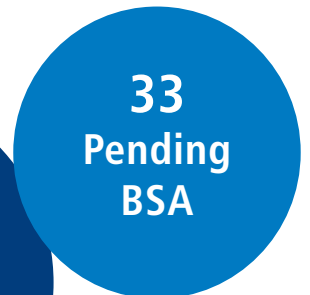
direction of travel moving forward, requesting feedback on NOE CPC's Customer Charter, and asking for volunteers to represent the membership on the Category Boards.

Overall the feedback we received from members who attended the forum was extremely positive, despite the slight change of focus we adopted this time round, and we'd like to thank you all for your active participation on the day, especially for your suggestions and challenges, and for coming forward to support us in moving forward in our stated aims. This is not just about one day though, so please don't hesitate to get in touch if you'd like to be on a Category Board or if you can propose a colleague; if you'd like help with an event; or if you want to know more about our technical solutions. Finally thank you all for your continued support of NOE CPC. We look forward to a long and productive relationship with you all, and many more Members' Forums to come!



Contract Novation Update

The team at NOE CPC have been working hard to novate our applicable existing frameworks over to the NHS Supply Chain, here is our progress so far:



Framework & Workplan Updates



FM, Property & Business Services Frameworks and Workplans

Security Services for Healthcare Sector – This framework is currently in evaluation with award anticipated for January 2019, with a start date of early February 2019. This framework will have two lots; Security Services and Managed Security Services.

Internal Audit & External Audit Services – In development to replace the two separate frameworks due to expire in February. Publication of OJEU anticipated for early January, with a start date of March 2019. The lots for this framework are still under consideration.

Estates Consumables and Equipment – The specification for this framework is currently being established and details will be shared with members in due course. We are looking to split this framework into lots covering such areas as; Electrical Consumables, Plumbing Consumables, Building Consumables, Equipment Purchase and Equipment Hire.

Laundry Solutions – We are in the final stages of producing the tender documents for this framework, it is our intention to issue late December or the first week in January 2019. The Framework will be split into three lots, covering, General Patient, Specialist and Consultancy.

Soft Facilities Management – We hope to put a Framework in place during 2019 to cover several activities and provisions we deem as "Soft FM". The framework will cover areas such as; Catering Services, Cleaning Services, Window Cleaning, Pest Control, Security, Washroom Hygiene, Portering, Postroom, Courier/ Transport, PAT Electrical Testing, Front of House Reception, Car Park Management and

Grounds Maintenance.

Minor Works and Trades: Dynamic Purchasing System (DPS) – This framework continues to attract attention from suppliers, there are currently 166 suppliers on the DPS and more applying every week. We would look to support and encourage members in using this framework and would be happy to meet and discuss any needs you may have in this area.

If you wish to be involved in helping shape the scope or would like further information for any of these frameworks, please contact Mark Richards at NOE CPC; mark.richards@noecpc.nhs.uk

Events, Meetings and News

We are currently working with West Midlands Clinical Waste Consortium (WMCWC) to carry out a further competition for provision of Clinical Waste under our Total Waste Management Services Framework. Anticipated contract implementation date of 1st April 2019.



Healthcare Services & Pharmacy (non-medical) Frameworks and Workplans

Supplementary Healthcare Services – This project is currently being scoped with a view to being advertised in the new year. It will allow trusts to work with providers to manage waiting list pressures in a cost effective and compliant manner.

Patient Repatriation Services – The intention is that this project will commence early in 2019. It will allow contracting authorities to work with specialist providers to meet a need for the medically safe care and return

of overseas patients who have been accessing NHS services to their home country.

If you wish to be involved in helping shape the scope or would like further information for any of these frameworks, please contact Michelle Walker or Paul Dunn-Jones at NOE CPC; michelle.walker@noecpc.nhs.uk paul.dunn-jones@noecpc.nhs.uk

Events, Meetings and News

We are currently providing various trusts and CCG's with support to help manage their enteral nutrition procurement requirements.

Working closely with Commissioners and other NHS and public sector organisations to project manage the procurements for a very broad and interesting range of services into hospitals, community and prisons.

The following Frameworks are currently managed within this category:

- Apprenticeships DPS
- Bulk Oxygen
- Contrast Media and related consumables
- Enteral Nutrition Feeds, Consumables, Pumps and Home Delivery Service
- Estates Consultancy Services
- Healthcare Consultancy Services
- Healthcare Transport Services
- Legal Services
- Medical Cylinder Gasses
- Pharmaceutical Services for Community and Mental Health Trusts
- Pharmacy Clean Room and Related Consumables
- Secure Patient Transport



Human Resources & People Frameworks and Workplans

Occupational Health and Employee Support Services

We are currently developing a solution for Occupational Health and Employee Support Services such as; Occupational Health Services, Employee Assistance Programme, Eye Care Services, Employee Benefits, and Other related services.

We are engaging with members and providers to understand existing arrangements and market capability and capacity. This will inform the development of an appropriate solution that meets customer needs. As part of this process we will shortly

be issuing a questionnaire via the Heads of Procurement and would ask you to keep a look out for it.

International Recruitment of Healthcare Professionals – This is a four-hub collaborative framework agreement between NHSCS, EOECPH, LPP and NOECPC and is due to go live in January 2019. Supporting documents are available now to enable our customers to begin preparing for their international recruitment campaigns.

If you would like further information or would like to be involved with either of these frameworks, please contact Tina Fontana, tina.fontana@noecpc.nhs.uk

Interpretation and Translation Services

Planned agreement live date of 1st June 2019. We are currently working with members and providers to understand existing market arrangements and needs. Our findings will inform the development of the best possible solution that meets customer needs and allows for an element of future proofing. The agreement will include the following as a minimum; face to face,

telephone, written, non-verbal (BSL etc), and video & other technological solutions.

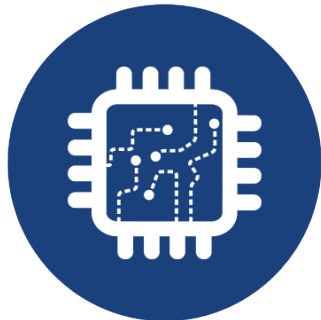
We are currently establishing a group of key stakeholders. If you wish to be involved please contact Tracey Nation, tracey.nation@noecpc.nhs.uk

Learning & Development Support Services

Currently in the initial scoping phase, we are looking to support L&D and HR colleagues with an overarching agreement to help facilitate the timely and accurate delivery of training and development needs. This should include e-learning portals, VR training, support for CPD and any other element or services our members require.

Payroll Services – We are investigating how our members facilitate payroll functions within their organisation with a view to reducing the price per payslip down in line with the national average.

If either of these projects are of interest to you and your organisation, please contact Tim Hill, tim.hill@noecpc.nhs.uk



Technology & ICT Frameworks and Workplans

Clinical Performance and Benchmarking Systems

NOECPC are currently developing a framework specification and tender process to establish a multi-supplier framework for Clinical Performance & Benchmarking Systems.

ICT Hardware e-Auction – We will shortly be canvassing interest in a member-wide e-Auction process to cover a wide range of ICT hardware.

IT Hardware and Services Framework (LINK2)

This framework has been extended and will now run until the 12th December 2019. A further extension and plans for its replacement will commence in Q1 of 2019.

If you wish to be involved in helping shape the scope or would like further information for any of these frameworks, please contact Alison Petrie, alison.petrie@noecpc.nhs.uk

Events, Meetings and News

EU Falsified Medicines Directive (FMD) implementation – are you IT ready?

EU-wide legislation to help prevent counterfeit prescription medicines entering the pharmaceutical supply chain has been introduced and the deadline of 9th February 2019 is fast approaching. NHS Digital are developing a toolkit for Trusts to use to help planning of FMD implementation and associated ICT implications.

A mixture of thirteen acute, mental health and community trusts are set to receive a share of £78m funding as part of the first regional allocations to support the expansion of electronic prescribing and medicine administration to be distributed over the next three years until 2021, with £16m funding available for 2018/19. Additional trusts have been invited to bid for funding before the end of January 2019.

Some useful content on the issue can be accessed via the following:

- www.fmdsource.co.uk
- www.developer.nhs.uk/learn

- [www.gov.uk/guidance/ implementing-the-falsified-medicines-directive-safety-features](http://www.gov.uk/guidance/implementing-the-falsified-medicines-directive-safety-features)

Health and Social Care Technology Vision

Health and Social Care Secretary – Matt Hancock – has launched a technology vision on the foundation for a new generation of digital services that will meet the needs of clinicians, patients and managers. The vision outlines plans to introduce minimum technical standards that digital services and IT systems in the NHS will have to meet.

The published policy paper can be found at:

www.gov.uk/government/publications/the-future-of-healthcare-our-vision-for-digital-data-and-technology-in-health-and-care

National sector forums for Costing (PLICS)

NHS Improvement and The King's Fund are running a series of events in January to explore how NHS trusts, local health economies and national organisations are using patient-level information and costing (PLICS) to improve planning and delivery of care. Further details can be found at:

www.improvement.nhs.uk/events/national-sector-forums-costing

Upcoming Member Events



@NOECPC



Hempsons Legal Seminar: Evaluation Criteria – Sheffield

Date: 23/01/2019

Time: 9:30am - 1:00pm

Location: Don Valley House, Savile Street East,
Sheffield, S4 7UQ

Hempsons Legal will be holding this seminar on
evaluation criteria.

The event will commence with refreshments
at 9:30am for a 10:00am start, it will end at
approximately 12:30pm.

Lunch will be provided afterwards.

(Timings may be subject to change).

**Contact: Caroline Brash, Customer Relationship
Manager, caroline.brash@noecpc.nhs.uk**

Empowering You to Effectively Manage Temporary Staffing

Date: 28/02/2019 (Derby) & 21/03/2019 (York)

Time: 8:45am - 5:00pm

Location: There are two sessions taking place, please
go to www.noecpc.nhs.uk/events for venue details.

NOECPC has developed this course which is designed
for all staff who come into contact with agencies. The
focus for the day is raising awareness of relevant market
management techniques and common marketing and
sales strategies within the temporary staffing market.

The event will commence with refreshments
at 8:45am for a 9:00am start, it will end at
approximately 5:00pm. Lunch will be provided.

(Timings may be subject to change).

**Contact: Caroline Brash, Customer Relationship
Manager, caroline.brash@noecpc.nhs.uk**

Hill Dickinson Legal Seminar: Procurement Update – Manchester

Date: 28/02/2019

Time: 9:30am - 1:30pm

Location: Hill Dickinson Manchester Office, 50
Fountain Street, Manchester, M2 2AS

Hill Dickinson will be holding this seminar providing
legal updates on details about recent cases.

The event will commence with refreshments
at 9:30am for a 10:00am start, it will end at
approximately 1:00pm.

Lunch will be provided afterwards.

(Timings may be subject to change).

**Contact: Caroline Brash, Customer Relationship
Manager, caroline.brash@noecpc.nhs.uk**

Cater Leydon Millard Legal Seminar: Employment Update – Sheffield

Date: 20/03/2019

Time: 9:30am - 1:30pm

Location: Don Valley House, Savile Street East,
Sheffield, S4 7UQ

Cater Leydon Millard will be holding this seminar on
updates to employment legislation.

The event will commence with refreshments
at 9:30am for a 10:00am start, it will end at
approximately 12:30pm.

Lunch will be provided afterwards.

(Timings may be subject to change).

**Contact: Caroline Brash, Customer Relationship
Manager, caroline.brash@noecpc.nhs.uk**

**For our full programme of events or to book your place at any event visit:
www.noecpc.nhs.uk/events**